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MaRS

Cleantech 2013 Ventures by the Numbers

MaRS Cleantech works closely with technology entrepreneurs to grow high-impact businesses that are solving some of society's most significant challenges – for example, generating and managing energy in a carbon-constrained world; growing healthy, drought-tolerant crops; reducing consumption of scarce natural resources; and preventing flooding of our urban areas. MaRS Cleantech's team of accomplished entrepreneurs and experienced business leaders supports these ventures with mentorship and strategic advice, as well as connections to a robust network of investors, industry specialists, potential partners, customers and talent.

2.9 Million

Number of Ontario consumers who can access their energy data via their utility's website through the Green Button program, a joint initiative of MaRS Cleantech, MaRS Data Catalyst and the Ontario Ministry of Energy

13

Number of awards won by MaRS Cleantech ventures, advisors and partners, including five prestigious Clean50 honouree awards

25

Networking events held for clients, investors and industry partners

40

Number of patents issued to MaRS Cleantech ventures

46



(dilutive and non-dilutive)

5112

Number of countries where MaRS Cleantech ventures have customers

ArcTern Ventures

ArcTern Ventures (formerly the MaRS Cleantech Fund) is a fully privately backed fund that invests in early-stage cleantech companies with breakthrough ideas, providing ~\$1 million as an initial investment, with the potential for follow-on funding of up to \$3 million. ArcTern Ventures is Canada's most active, dedicated, early-stage cleantech fund, and has invested in 8 companies since its inception in 2012.

Advanced Energy Centre

The Advanced Energy Centre is a partnership between MaRS, the Ontario Ministry of Energy and the private sector. Its mission is to drive economic growth and sustainable job creation by delivering Canadian energy innovation to global markets.

All figures as per MaRS Discovery District and/or the 2013 Venture Client Annual Survey administered by KPMG LLP.