

**From the Ontario
Minister of Government
and Consumer Services**



MaRS Discovery District's Procurement by Co-Design

September 28, 2017

Greetings from the Minister

On behalf of the Government of Ontario, I would like to send my best wishes to all those attending the MaRS Discovery District's introductory workshop for the second cohort of Procurement by Co-Design.

At today's workshop, MaRS will provide structure, tools and guidance to prepare you for an innovation procurement process. Successful teams will receive support for their commitment to the co-design approach.

I am proud of the partnership the Ministry of Government and Consumer Services has with MaRS in enabling healthcare organizations and technology innovators like you to work together to develop, test and evaluate solutions before bringing them into healthcare settings. You are helping to build Ontario into a place that uses innovation to address key challenges in the healthcare sector and improve patient outcomes.

I applaud the support and guidance MaRS is providing and your efforts to learn about and test unique approaches to procurement. These efforts will increase the value proposition for your products and increase the potential for broader adoption.

I am grateful for your participation in today's workshop. The first cohort resulted in awarding grants to three successful teams; I wish you success and encourage you to push conventional boundaries and find novel ways to improve healthcare in Ontario.

Please accept my greetings as you work together to find unique approaches to procurement.

Tracy MacCharles
Minister