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Where the future of work begins

The fastest growing tech hub in the world has discovered a new neighbourhood

Toronto's waterfront is the newest smart-city district — where digital connectivity meets accessible neighbourhoods that achieve environmental sustainability targets, transit networks and urban lifestyle.

Glad you could make it.

This is MaRS Waterfront: a brand new workspace concept for high-tech innovators.

In partnership with the <u>University of Toronto</u> and Menkes, MaRS Waterfront provides the work, meeting and event space a founder needs to grow their company.

"Every entrepreneur needs peers to relate. I fell a lot over the course of my journey; MaRS and Toronto's innovation community helped pick me up."

— Joshua Wong President and CEO, <u>Opus One Solutions</u> Member, <u>MaRS Momentum</u>



A one-stopshop for innovation **SUCCESS**

Housed within the 400,000 sq foot Waterfront **Innovation Centre by Menkes, MaRS Waterfront** will offer leading and emerging innovators a unique place:

- Meet and collaborate with great people.
- Do deep-dive work in an inspiring setting.
- Build your company from vision to reality.

It's also the ideal place to host an event, network with peers and get the world to take notice of your innovations.

Building Features

- 400,000 square feet of offices, meeting rooms, event space and retail
- Floor to ceiling windows for natural light
- Nexus event space with soaring ceilings, striking waterfront views, two amphitheatre-style seating areas, conference rooms and outdoor terraces
- Ground floor retail and flagship restaurants
- Ultra-high-speed broadband networking
- Network of private, semi-public and public spaces
- Ground-level and rooftop patios for fresh air and beautiful views
- Underfloor duct system (excellent HVAC with individual control)
- Passive and active systems to minimize environmental impact
- Exposed concrete ceilings
- Sensors to monitor occupancy and light levels
- Targeting LEED Platinum certification

Innovation from the ground up

MaRS Waterfront

4 MaRS Waterfront



Sometimes you need a quiet two-person room for brainstorming; other times you may want to videoconference with clients around the world; and sometimes you need a 150-seat amphitheatre to showcase your latest win.

It's also important for young companies to have fun — to grow as a team, to collaborate with brilliant minds, and to be excited about showing up for work every day.

Grow and scale your company all in one place

Place matters. And if a company wants to succeed, it needs the people and resources found in beautiful work and event spaces like MaRS Waterfront, and international cities like Toronto.

MaRS Waterfront has everything you need to your grow and scale your company in place, from startup to scale-up.



Tenant Flexibility

Hot desks: access to dozens of desks based on your needs in a shared space

Dedicated desks for teams: your own desk in a shared space

Private offices: spaces for your growing team ranging from 930 to 2,300 square feet

Modular furniture: stylish and flexible gear

Continuing an innovative partnership

The Nucleus

Flexible workspace powered by MaRS and University of **Toronto Entrepreneurship**

Amenities

- 55,000 square feet over two floors
- On-site MaRS advisors
- MaRS events and programming
- Client-facing areas
- Meeting and boardrooms with leading technology
- Deep-work spaces
- Lounge areas
- Phone booths
- Member kitchens
- Printing technology
- Cafe outdoor terrace via the Nucleus, and two outdoor terraces via the Nexus

The Extras

- Lots of natural light
- Enterprise-grade fibre internet connection
- In-house I.T. team with enterprise focus
- On-site A.V. team for in-person, virtual and hybrid events
- Individual temperature control zones through adjustable floor diffusers
- Event spaces and collaborative open work spaces



The Nucleus has been designed in collaboration with the University of Toronto, Canada's leading research institution. The partnership is a recipe for success: a strong commitment to innovation and entrepreneurship fueled by the University of Toronto's unmatched resources and talent in areas such as A.I., machine learning and drug discovery, coupled with the proven MaRS legacy of helping young companies grow and prosper.



2nd Floor Cafe

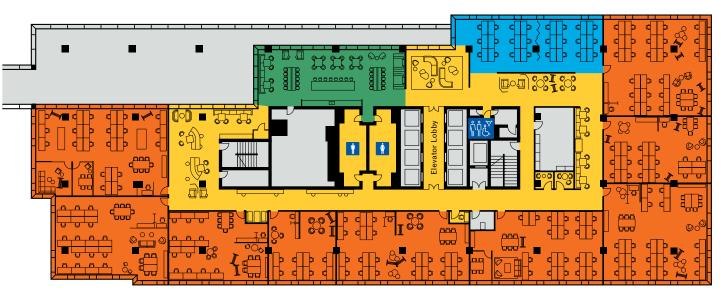
Cafe/kitchen

event space



 Boardrooms The "gateway"

Concierge



3rd Floor Cafe Cafe/kitchen Collaboration

Offices

Collab Spaces

 Collaboration spaces, booths and meeting rooms

Concierge + Boardrooms

- **Workspace**
- Dedicated and bookable desks
- Hybrid working styles
- Smaller meeting rooms
- For early-growing company

• Spaces for scaling and growth scale companies

Workspace

- Dedicated and bookable desks
- Hybrid working styles
- Smaller meeting rooms
- For early-growing company

The Nexus A space for community, programmed and curated by MaRS

Tenants and the local community will come together in this all-in-one lounge, event and conference space.Expect an exciting mix of symposiums, panel discussions, demo days and more.

Features:

- Two amphitheatres
- Outdoor terraces
- Three conference rooms
- Private meeting rooms





Building better buildings

Menkes is one of Canada's top developers of large-scale, mixedused real estate projects. The company's history of successful private-public partnerships made it the perfect builder for this project.



Welcome to the neighbourhood

MaRS Waterfront is located minutes from the downtown core and a short ride from the MaRS Centre in Toronto's Discovery District. High-tech, loaded with amenities and accessible by mass transit and cycling, this curated space is surrounded by restaurants, beaches, parks, global headquarters and smart-city communities.



BUSINESS

- Waterfront Innovation Centre
- WPP (Ogilvy and Hill+Knowlton Strategies)
- **Corus Entertainment**

George Brown College

Waterfront Campus

- The Product Development Exchange
- The Social Innovation Exchange

Daniels Waterfront —

Sugar Wharf

- LCBO headquarters
- Toronto Region Board of Trade
- Toronto Star

King Street East

- Google
- Scotiabank's Digital Factory
- The Globe and Mail Centre

101

HOSPITALITY

- Pi Co.
- Loblaws
- Distillery District

M

City of the Arts

Artscape Daniels Launchpad

- Quayside
 - Port Lands

 - Cherry Beach and dog park Distillery District Berczy Park Villiers Island

- St. Lawrence Market Flagship LCBO store
- Great Lakes Brewery

PUBLIC SPACE AND RECREATION

 Sugar Beach Toronto Islands



TRANSIT

- 19 Bay bus (direct connection to the MaRS Centre at 101 College)
- Union Station
- Queens Quay Streetcar Station
- 75 Sherbourne bus
- Future Waterfront Innovation Centre LRT stop
- PATH underground pedestrian walkway
- Jack Layton Ferry Terminal
- GO Bus terminal at CIBC Square
- Billy Bishop Airport
- Martin Goodman Trail (dedicated bike lanes)

"Being a MaRS tenant means more than just taking up space. It's about being part of a community with a mission. And it's been an ideal place to scale our company as we strive to make a positive impact on the world."

— Annette Verschuren MaRS Chair, MaRS Centre Tenant (NRStor)



See you on the waterfront

MaRS Waterfront opens Spring 2022. If you want to work with us, or are exploring exciting space options for your growing company, no matter what stage you're at, please reach out: waterfront@marsdd.com | 416-673-8200

About MaRS

MaRS is North America's largest urban innovation hub. A registered non-profit, MaRS supports high-growth startups and scale-ups tackling key issues in health, cleantech, fintech and other sectors. In addition, MaRS convenes all members of the tech ecosystem to drive breakthrough discoveries, grow the economy and make an impact by solving real problems for real people — in Canada and around the world.

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